SmartCabinetTM Customer:

Abhishek Datta Product Spacialist

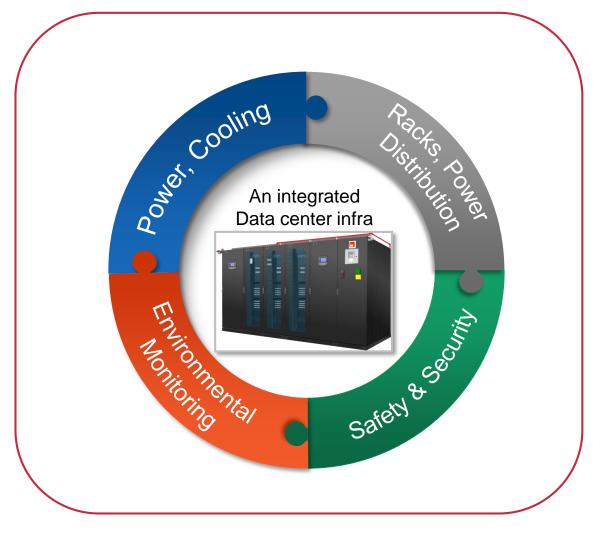
05.01.2018



Conventional Data Center Components

IT Racks Fire Detection & Suppression UPS False Flooring Air conditioning **Distribution Panel**

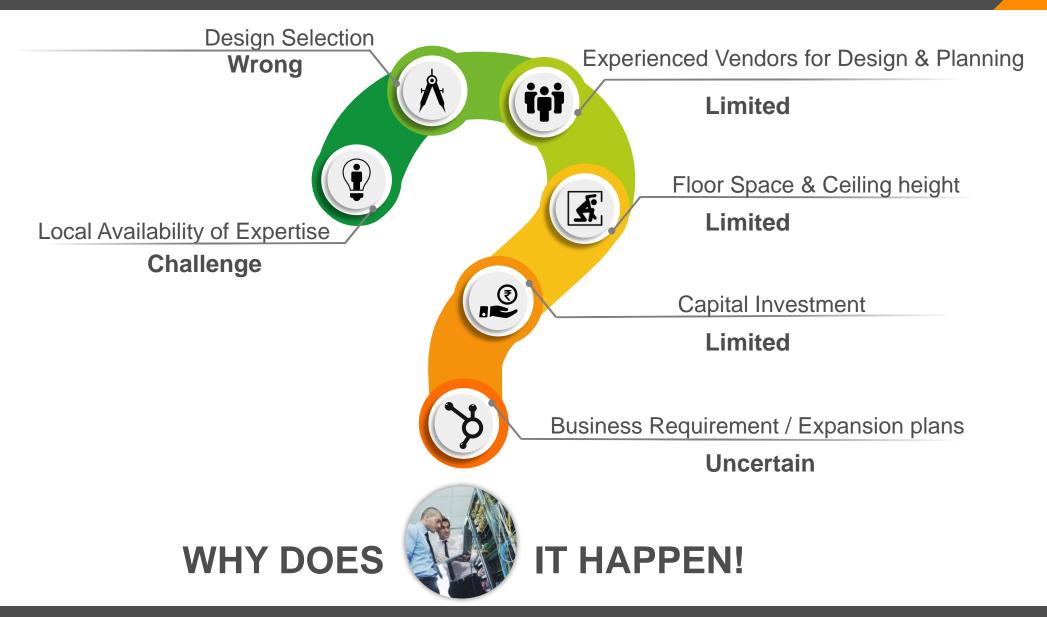
SmartSolution Basic Broad Components



Data Centre as expected ...



Data Centre as built ...



Smart Solutions Portfolio

Rack Level

Row Level

Room Level























Capabilities:

- **Simplification**
- **→** Standardization
- → Speed

Benefits:

- → Time
- → Cost
- → Risk



ONE

SIZE FITS ALL SOLUTION?

IS THERE A

SmartCabinet™ Platform

Complete Modular Data Center Infrastructure Supply Capabilities

Integrated with:

- UPS & Battery (Rack mounted up to 10kVA)
- Precision In-rack cooling DX, up to 7kW per rack
- 19" Server or Network rack (600 wide or 800 wide)
- Contained airflow, with emergency door opening
- Power distribution, system and rack level
- Monitoring, DCIM*, IPDUs*, KVM*
- Security system:
 - Access Control, Fire suppression & CCTV*
- Cable management

Services Capabilities

- White Glove Services
- Consolidated delivery
- Project management, assembly, installation & commissioning
- System-level documentation

SmartCabinet[™]





Self-contained, room-neutral design

- Simplifies deployment reduces complexity of designing IT spaces from site to site
- Minimizes installation time modular enclosure, power,
 & thermal management "building blocks"
- Enables standardization across sites

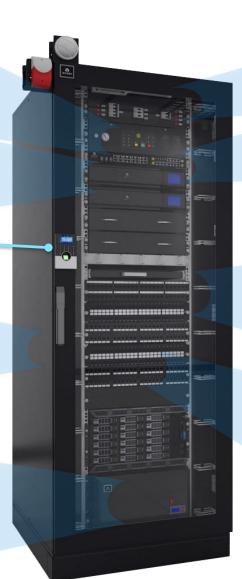
→ Simplification → Standardization → Speed

Note: * Optional chargeable



SmartCabinet™ Platform









Vertical PDU



LCD & KVM

Patented Containment Solution

Expansion Channels

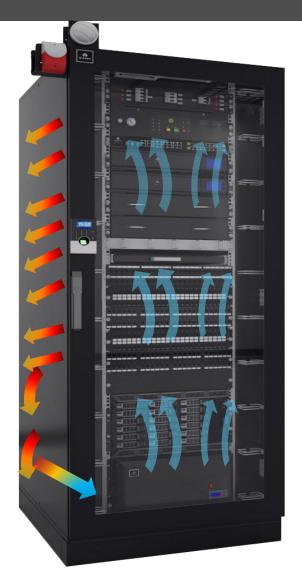
- Containment modules that expand the rack enclosure to manage the system airflow
- Separate the IT equipment from the ambient air in the room
- Increase energy efficiency while reducing noise
- Factory assembled, simple mounting on site
- Easy to add future cabinets / capacity

Rear Channel (hot air)

- Hotter air to the cooling units = higher efficiency
- Emergency Door Opening provides unique level of protection

Front Channel (cold air)

Ensures only conditioned air reaches IT equipment



Cold Air Side

UPS & Batteries

UPS system is fully enclosed within the SmartRow™

Batteries conditioned by cooling system

Rack-Mount UPS

- 10/20/30/40 kVA Rating models (10 1Ph & 20/30/40 3Ph)
- N + N Redundancy on system level
- Rack mount Battery modules
- 10 kVA 2U, 20 kVA 3U, 30/40 kVA 4U
- Small size and high power density;
- Flexible output mode 220/230/240Vac and 50/60Hz
- Highest Efficiency within its class up to 94.5%
- High system stability and intelligent control with DSP technology;
- Fan speed adjusting and fan fault auto-diagnosing;
- Three-level inverter technology improve efficiency;
- REPO for emergency;
- Display panel with both LCD and LED;
- 3 + 1 parallel (up to 20 kVA) & 1 + 1 parallel (30/40 kVA)







10kVA

20kVA

30/40kVA





LCD pane



ON/SLIENCE ke



Monitoring Solution

RDU As an Aggregator

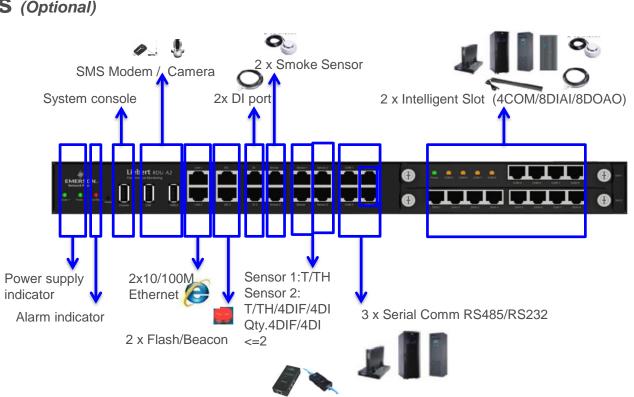
- Containment modules that expand the rack enclosure to manage the system airflow
- Separate the IT equipment from the ambient air in the

Intelligent Monitoring of UPS, Cooling & IPDUs (Optional)

- UPS SNMP
- Cooling SNMP
- IPDUs Mention max gtys

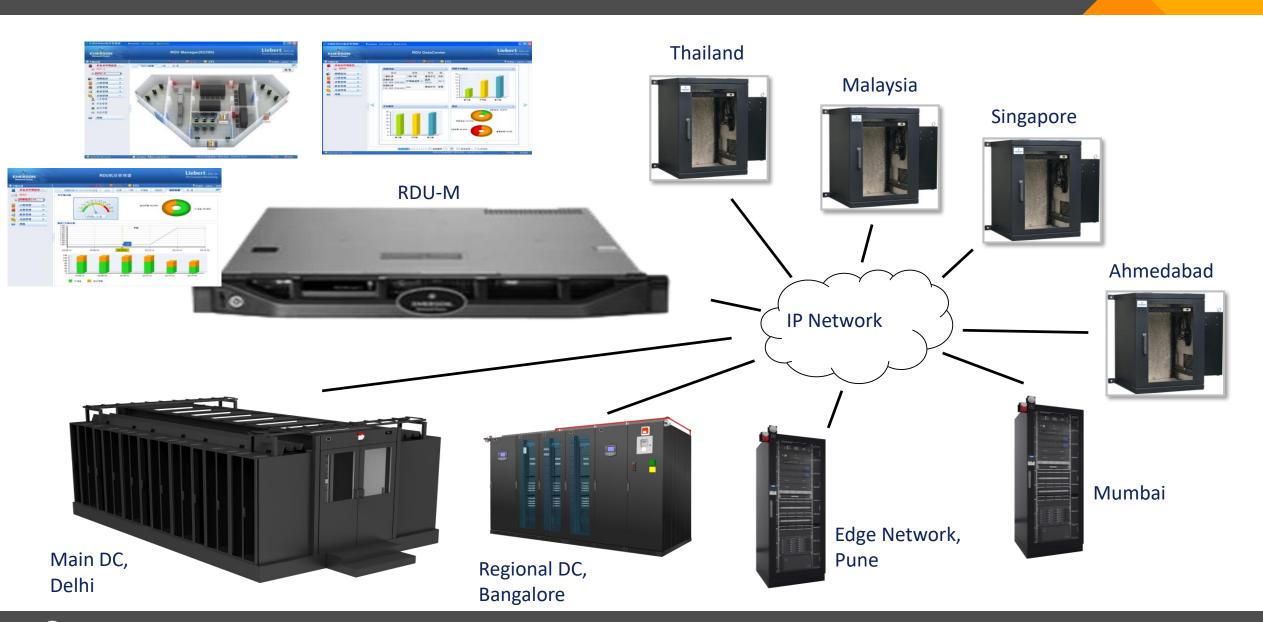
SmartRow Environmental Monitoring

- TH Sensors –
- Smoke -
- WLD –
- Door –
- Mention max possible qtys





SmartSolution Management

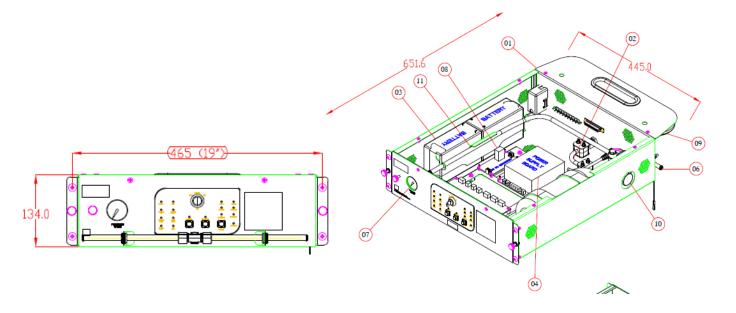


Security Systems

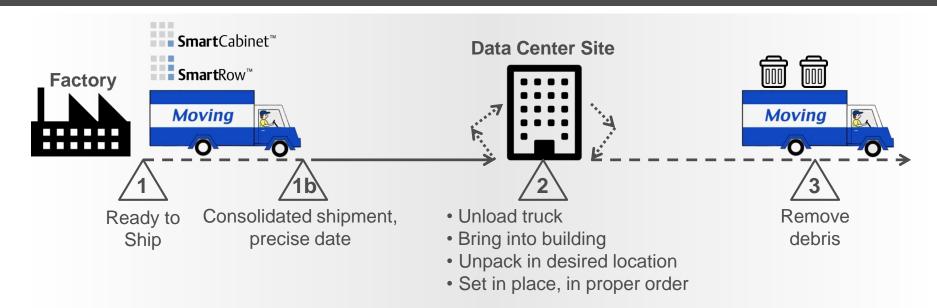
Fire Detection & Suppression

- 19" 3U Rack mount Fire Suppression system
- PESO Approved cylinders
- Novec 1230 Gas super pressurized with Nitrogen to 17 bar
- Seamless cylinders with capacities of
 - 1.5L (single rack)
 - 3L (Dual rack) inside 3U panel
- Discharge time 5-10 secs
- Pressure at Nozzle < 3 bar
- Discharge Flexi Hose with nozzles
- Power supply with battery back up
- Manual Release & Abort Switch
- Hooter for local alarm





Faster Deployment - Process Overview



Deployment Simplification

- 1. Arrives in a single delivery complete
- 2. Brought into room
- 3. Equipment unpackaged & debris removed
- 4. System assembled & commissioned
 - Factory-integrated cabinets
 - Modular power & thermal management
- 5. On-site IP addressing, networking setup

Standardization

- 1. Maximum factory integration
- 2. Modular configurations enable simplicity & repeatability

Free up "Smart Hands"

- 1. Focus on IT hardware
- 2. Focus on application
- 3. Reduce time consumed by deployment

- Simplification
- Standardization
- → Speed



Catalogue Models

| Configuration | UPS Rating kVA | No of Racks | Usable "U" Space (Approx) | Inbuilt Back UP | UPS Redundancy (N+N) | Cooling Capacity (Kw) |
|---------------|----------------------|----------------|------------------------------|--------------------|----------------------------|--------------------------|
| SC-13-AC | 3 | 1 | 23 | 5 Min | Yes | 3.5 FS x 1 |
| SC-26-AC | 6 | 2 | 61 | 5 Min | Yes | 3.5 FS x 2 nos |
| SC-210-AC | 10 | 2 | 59 | 5 Min | Yes | 7 FS x 1 |
| SC-210-AC DS | 10 | 2 | 59 | 5 Min | Yes | 7 DS x 1 |
| SC-210-RC | 10 | 2 | 50 | 5 Min | Yes | 7 FS x 2 nos |
| SC-210-RC DS | 10 | 2 | 50 | 5 Min | Yes | 7 DS x 2 nos |

Cooling Options available:

0.5 TR 1TR

2TR FS & DS

1 TR TMM (Inverter Variable)



